AdSense Native Products
In-feed, In-article, Matched Content





### Disclaimer

Suggestions and best practices provided in this deck are not guaranteed to lead to a particular increase in your ad revenues and/or overall account performance, and your individual results may vary.

Please check with your Optimization specialist and/or check our Help Center articles for more help in relation to implementing AdSense Native ads for your site.

Also, note that the material in this deck is in accordance to available data and information as per July 2017.

Please make sure to visit our Help Center to keep up to date with product changes and/or updates.



## Agenda

- Native trends in online advertising
- AdSense Native ads
  - How to implement
  - Implementation best practices
  - Examples
- Q&A



## So what is Native? 1/2





#### Content Recommendation Widgets



- Native ads come in various sizes and shapes, from a growing number of ad networks.
- Although Native ads are visually different from one advertising source to the other, these formats all have in common the natural look and feel with the surrounding page content.
- The <u>IAB Native Advertising Task Force</u> established six core native <u>ad formats</u>.

## So what is Native? 2/2

Search & Promoted Listings



#### **Custom Content Units**



- According to <u>Business Insider</u>, global spending on Native will reach \$7.9bn in 2017 and grow beyond \$20bn in 2018.
- Around 50% of the advertising spent is on Native ads in the US only, and growing rapidly beyond social advertising.

## Why go Native?







Better User Experience Viewed as Editorial



Mobile Branding



## New AdSense native offering

A new family of native products for publishers who want a **faster** and more efficient way to create and implement native ads across their mobile, tablet and desktop websites.



### Native ad formats from AdSense

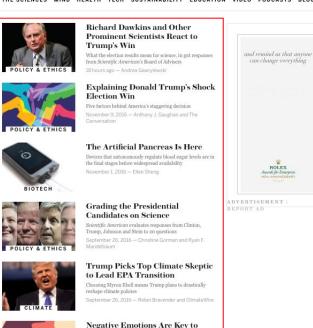
### Value proposition

- Matched the look and feel of the site providing a better user experience
- Are one of the fastest growing segment of ad formats and advertisers are allocating more of their ad spend to native ad formats



## On the homepage within the editorial content

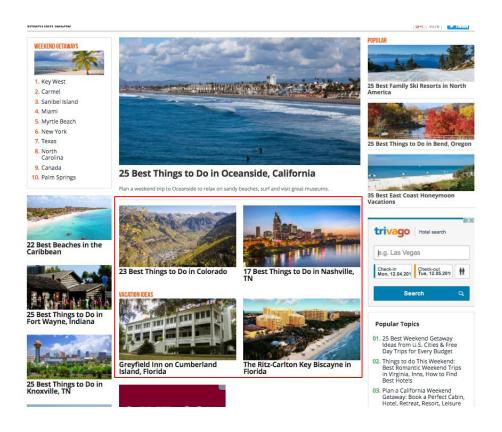
THE SCIENCES MIND HEALTH TECH SUSTAINABILITY EDUCATION VIDEO PODCASTS BLOGS STORE



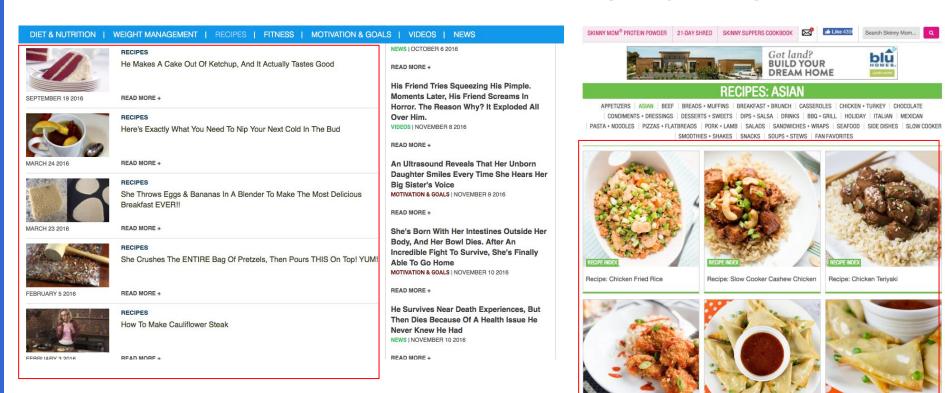
Well-Being

Feeling sad, mad, critical or otherwise awful? Surprise:

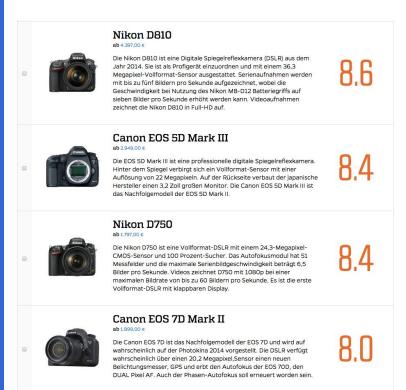
negative emotions are essential for mental health

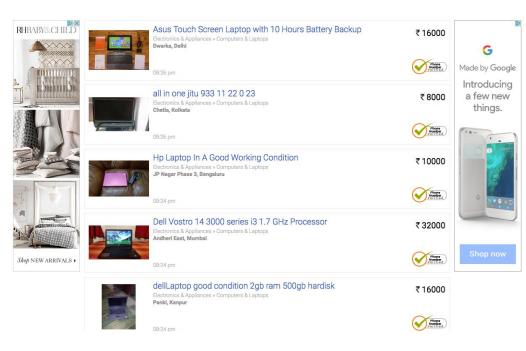


## On the site sections and category pages



## On product listing pages



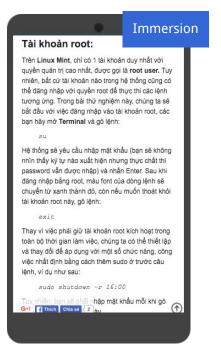


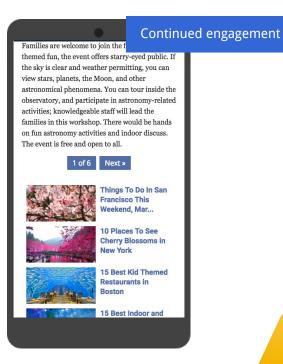
## AdSense Native Family



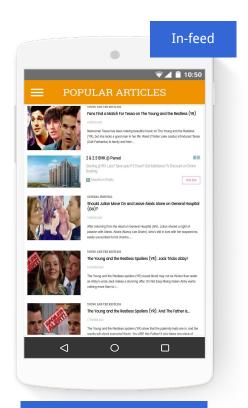
# AdSense Native ad formats are part of the user flow



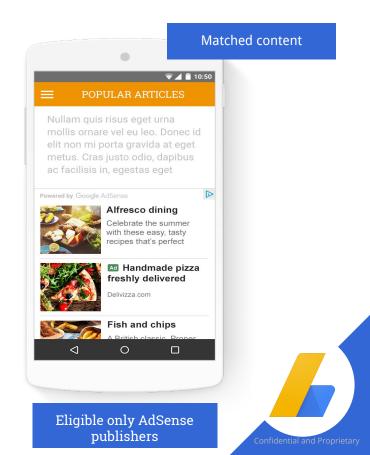




## AdSense Native Product Offering







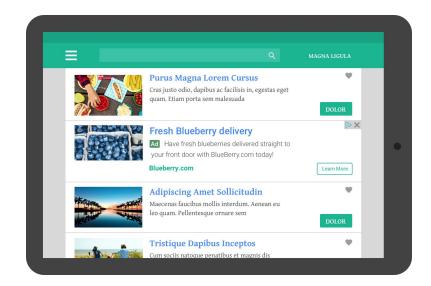
All AdSense publishers

All AdSense publishers

### AdSense In-feed Native

### **Benefits**

- New ad placement (incremental inventory for pubs)
- Better experience for user and more effective ads for advertiser
- Highly customizable with visual editing

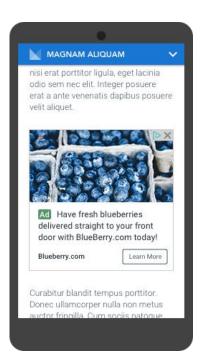




### AdSense In-article Native

### **Benefits**

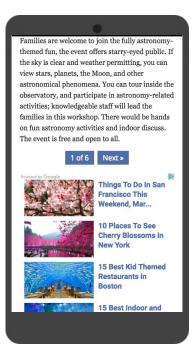
- Optimized by Google to ensure that they perform well on your article pages
- Additional opportunity to monetize your longer form content



### AdSense Matched content

### **Benefits**

- Provides a way for eligible pubs to promote articles from other pages of their website
- Earn revenue through natively styled ads and from incremental pageviews
- Improve reader retention by increasing page views and time spent on your site



## Implementation Steps

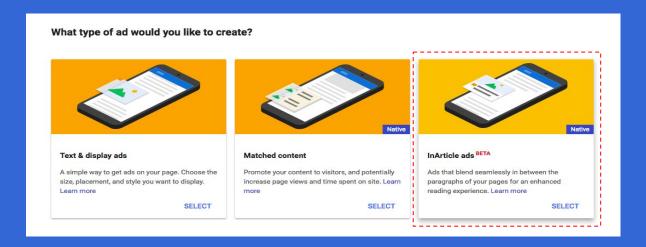
#1

#2

#3



## Configure AdSense Native ads in 3 simple steps







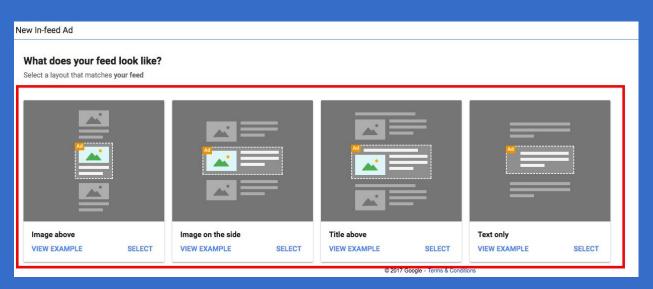






# Choose from predefined and common templates

The template should have the same structure as the content on your feed

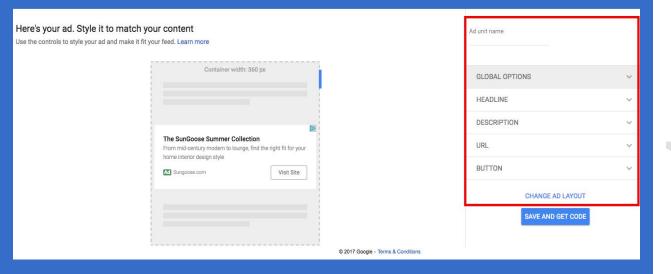






# Configure ad

### Configure your ad to match the look and feel of your feed







# #3

### Copy and implement ad code

#### Almost there! Now place the ad



#### Tips on placement

Make sure you place the ad inside your feed. You can place it in between the content of your feed, or where the feed begins or ends. However, don't place the ad in the sidebar as this can negatively affect performance.

Important: The container you place your ad in should have variable height. Fixed height containers might result in distorted ads.



Copy and paste this code on your site

<script async src="//pagead2.googlesyndicat
<ins class="adsbygoogle"
style="display:block"
data-ad-format="fluid"
data-ad-layout="text-only"
data-ad-client="ca-pub-562098810560072
data-ad-slot="1283971412"></ins>

COPY CODE SNIPPET

<script>

- On pages you want ads to appear, place the ad code in between the HTML of your content feed.
- You can add the same code multiple times within the same feed, and on different feeds on your page.
- It can take 20-30 minutes for the ad to appear on the page. At first, the ad might show as a normal text and image ad, but it will soon be replaced by a native ad.

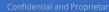
For more help, see our general guidelines. Or search Google for specific instructions for your CMS.











## Implemented examples



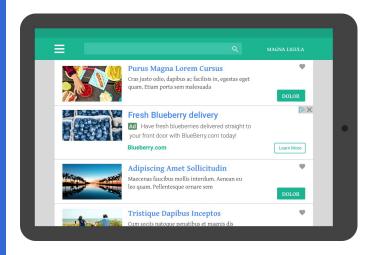


# Best practices



### In-feed Best Practices

- Use In-feed native ads to supplement existing ad units
- In-feed native ads work best when placed within feeds
- You can place more than one ad units in the feed but we recommend that these have at least 3 feed content blocks in between
- The "Allow selected display ads" feature enables AdSense selectively show display ads when they maximize revenues



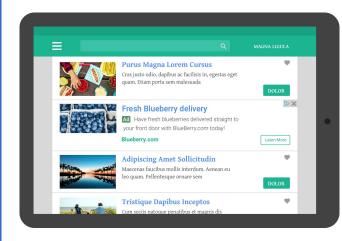


### Advanced features for In-feed

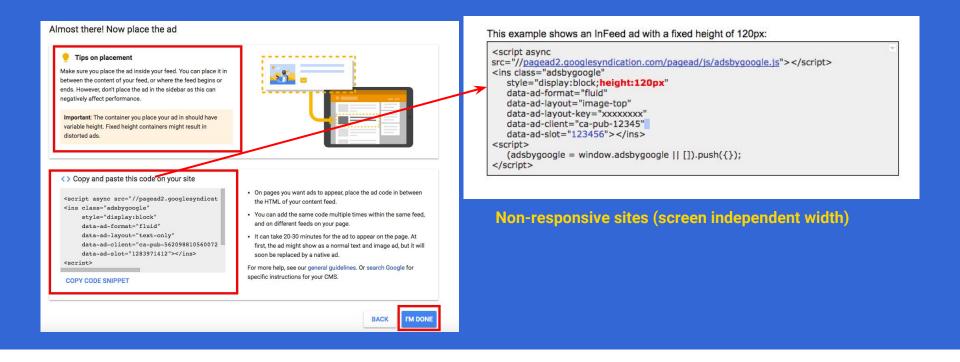
### Setting the height

 AdSense automatically adjusts the height of In-feed ads to ensure they fit well in the available space. This automatic sizing means that most publishers don't need to make any changes to the height of their In-feed ads.

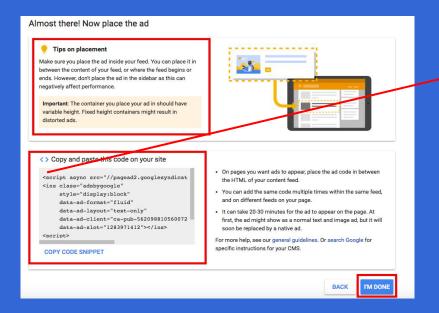
• If you do have specific requirements for the height of your In-feed ad you can modify the In-feed ad code and either set a fixed height or a variable height







# Setting the height of your In-feed ad on non-responsive sites



This example shows an InFeed ad with a height of 180px for screen widths up 350px, a height of 130px for screen widths from 500 to 800px, and a height of 200px for screens widths over 800px:

```
<style>
@media (min-width: 350px) {
  .infeed {
   height: 180px;
@media (min-width: 500px) {
  .infeed {
   height: 130px;
@media (min-width: 800px) {
  .infeed {
   height: 200px;
</style>
<script async
src="//pagead2.googlesyndication.com/pagead/js/adsbygoogle.js"></script>
<ins class="adsbygoogle infeed"
   style="display:block;"
   data-ad-format="fluid"
   data-ad-layout="image-top"
  data-ad-layout-key="xxxxxxxx"
  data-ad-client="ca-pub-12345"
  data-ad-slot="123456"></ins>
  (adsbygoogle = window.adsbygoogle | [ ]).push({});
```

Responsive site (screen dependant width)

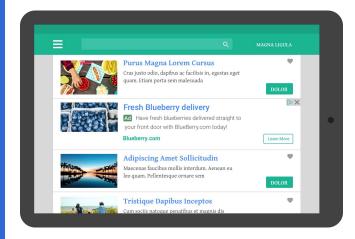
# Setting the height of your In-feed ad on responsive sites

### In-Article Best Practices

 In-article is best placed 2 paragraphs below the start of your article content

 Make sure your article is at least 3 paragraphs to fit neatly an In-article ad

The "Allow selected display ads" feature enables
 AdSense selectively show display ads when they maximize revenues





### Additional Resources

#### In-feed ads

- How to place your In-feed ad code
- Setting the height of your In-feed ad
- Tracking the performance of In-feed ad units
- In-feed ad FAQs

### • In-article ads

- What does Google optimized mean
- Tracking the performance of In-article ad units
- In-article ad FAQs

#### Matched content ads

- Check if your site is eligible for Matched content
- Tracking the performance of Matched content units



## Thank you!



